Curriculum Vitae

1. Personal Record

Name : Magdy Mohamed. I. El-Guendy Place/Date of Birth : March 14, 1950- Dakahlia, Egypt.

Nationality : Egyptian.

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2.Key Qualifications

Agricultural economist with 45 years career of both academic and practical experiences in most of the fields of socio-economics and related areas. As professor of agricultural economics in the College of Agriculture of University of Menoufiya, Dr. El-Guendy has been and is teaching micro and macro-economic theories, statistics, econometrics, marketing, project analysis, farm management, agricultural policy, agricultural finance, agricultural development and planning and some other related courses for both under and post graduates as well as for trainees in several national and international training centers. He has supervised 25 M.Sc. and Ph.D. theses in the field. Over and above, he participated and / or organized several conferences, symposiums and workshops. Besides, he conducted and / or participated in 20 published scientific papers and 26 research reports, in three different languages, Arabic, French and English.

Practical experiences include involvement in research, implementation and managing several agricultural development programs and projects in Egypt, Libya, Palastine and Niger. Dr. El-Guendy worked for a lot of national and international organizations and institutions and private consulting firms. He worked for the WB, USAID, GTZ, UNDP, DANIDA, and the Arab Organization for Agricultural Development He participated, through the Arab Organization for Agricultural Development (AOAD), in designing integrated rural development projects for investment of the water of the main made great river in Libya. He was also a team member in the USAID funded Small Farmer Productivity Project implemented for the Egyptian Ministry of Agriculture. He also worked for 5 years full time as senior agricultural economist for the USAID funded \$300 million National Agricultural Research Project (NARP). In that project, he acted as production economist for the Policy Analysis Component for one year and as coordinator for the New Initiatives Component for 4 years. That component consisted of all activities related to

technology transfer of the most sophisticated technologies in the production and marketing of agricultural sector. He also coordinated and managed a groupe of field studies on marketing and foreign trade of horticultural commodities. These studies were carried out to discover the marketing windows for the main Egyptian Agricultural products in the sake of promoting Egyptian exports of agricultural commodities. It is on the bases of such studies that both the ATUT and ALEB projects were designed and implemented.

Over and above his responsibilities in the university, Dr. El-Guendy worked as a short term consultant in the USAID funded Agricultural Policy Reform Project (APRP) implemented for the Egyptian government. Through his work in this project, he conducted four main studies on Agricultural marketing and policy reform options in fertilizer sector, animal feed sub-sector, maize, and Egyptian competitiveness of the Egyptian cotton and textile industries. He also participated in the organization of several public awareness conferences and workshops on strategies and policy framework for those four sub-sectors. Besides, he has been involved in a field survey on corn production and uses in Egypt. He also participated in creating several export promotion websites that are in use now. Those sites include fruits and vegetables, rice, and cotton. All marketing statistics of such commodities are included in the dynamic database on which the websites are based.

Dr El Guendy worked as a team leader in a policy study for ElShams project. It is an USAID funded project for small scale agribusiness in Upper Egypt. It aims at helping small farmers in converting their activities into high value export products to increase their incomes.

Actually, Dr ElGuendy is one of two who are conducting an annual International WB training course in project analysis, evaluation monitoring and implementation. He has been assuming this training since 1995 to date in the forign department of the Ministry of Agriculture.

3. Educational Record

- 1. "Doctorat D'Etat" in Economics Faculte D'Economie Appliquee Universite D'Aix-Marseille III France, 1983.
- 2. M.Sc. in Agricultural Economics Faculty of Agriculture University of Menoufia, 1976.
- 3. B.Sc. in Agricultural Economics-Faculty of Agriculture Ain Shams University, 1972.
- 4. Certificate in "EDP PARTS MANAGEMENT SYSTEM COURSE", Japan, 1986.
- 5. Certificate in "Management Information System", National Education Corporation, Los Angeles, California, USA, 1986.

4. Employment Record

- 1. 1972 1976 Assistant Department of Agricultural Economics Faculty of Agriculture University of Menoufia.
- 2. 1976 1978 Lecturer Department of Agricultural Economics Faculty of Agriculture University of Menoufia.
- 3. 1978 1983 Researcher for preparing the "Doctorat D'Etat" in Economics Faculte D'Economie Appliquee Universite D'Aix Marseille III France.
- 4. 1984 1988 Assistant Professor Department of Agricultural Economics University of Menoufia.
- 5. 1988 1999 Associate Professor Department of Agricultural Economics University of Menoufia.
- 1991 1992 Production Economist Chemonics International APAC NARP -MALR - Cairo.
- 7. 1992-1995 Senior Economist- Executive Office- National Agricultural Research Project (NARP) USAID & Egyptian Ministry of Agriculture (MALR)- Agricultural Research Center- 9 Gamaa Street Giza Egypt
- 8. 8.1999 to Date: Professor Department of Agricultural Economics University of Menoufia.
- 9. 9.2005 2010 chairman of the department of Agricultural Economice, University of Menoufia.
- 10.10. 2010 tell now Professor of agricultural economics, Faculty of agriculture, University of Menufiya Egypt.

5. Research Experience

- 1. Agricultural Economist Consultant for the MALR 1984 to date.
- 2. Economic Expert on Menoufia and Sohag Development Project carried by the MOA and the World Bank in Egypt within the period 1984 1986.
- 3. Team member on the ADS Project carried by the MOA and USAID within the period 1984 1986.
- 4. Team member on the Egyptian German Rate Control Project carried by the MOA and the GTZ 1985.
- 5. Consultant on the Small Farmers Productivity Project (SFPP) carried by the MOA and the USAID within the period 1984 1987.
- 6. Economic Consultant for the General Authority for Fishery Development (GAFD)- Ministry of Agriculture 1986.
- 7. Committee member for evaluating the Governmental Fish Farms MOA, 1985.
- 8. Committee member for maize subsidy study, 1984.
- 9. Committee member for the study of Mariout Fishing Farms 1985.

- 10. Member in the Permanent Economic Committee for Prices and Marketing of Fish Production of GAFD-MOA-1977.
- 11. Committee member for Foreign Loans Evaluation Principal Bank for Credit and Agricultural Development 1987 1988.
- 12. Committee member on the Cotton, Rice and Agricultural Inputs Policy Reform for the MALR, 1990.
- 13. Participating in the Environmental Program of the UNDP through the Blue Plan Project in France 1985.
- 14. Senior Economist: Dar Al-Handasah Consultants 1989 to date.
- 15. Senior Economist: EQI 1990 to 2006.
- 16. Senior Economist: SOSAR 1990 to 2012.
- 17. Production Economist: Chemonics International Cairo 1991 to 1992.
- 18. Senior Economist NARP, USAID/MALR Cairo 1992 1995.
- 19. 19. Consultant Arab Organization for Agricultural Development 1996 1997.
- 20. 20. Consultant Agricultural Policy Reform Project (APRP), RDI, DAI MALR &USAID, 1997 to 2004.

6. Research

(A) Thesis

- 1. **Economics of Rice Production in Egypt**, Department of Agricultural Economics, Faculty of Agriculture, Ain Shams University, 1972.
- 2. Economics of Animal Production in Menoufia Governorate, M.Sc. Unpublished Thesis, University of Menoufia, 1976.
- 3. **L'Agriculture et L'Economie Dualiste:** Aspets Theoriques et Application au Cas Egyptien, Doctorat D'Etat, Universite D'Aix Marseille III-France, 1983.

(B) Published Papers

- 1. "Factors Determining Fish catch of Delta Northern Lakes", 11th International Congress for Statistics, Computer Science, Social and Demographic Research, Cairo, Egypt, 1986, PP, 369-384.
- 2. "Socio-Economic Factors Determining Productivity of Cows and Buffaloes in Egypt", Second Conference for Organizing and Management of the Agricultural Sector in Egypt, April 1987, Part 3, PP-779-798.
- 3. "Statistical Analysis of Seasonal Fluctuations of Life weight for Adult Cow and Buffalo Females", Second Conference for Organizing and Management of the Agricultural Sector in Egypt, April 1987, Part 3., PP. 741-761.
- 4. "Economic Analysis of the Effect of Temporary Infertility on Egyptian Livestock Sector", Second Conference for Organizing and Manage-ment of the Agricultural Sector in Egypt, April 1987, Part 3., PP.722-740.
- 5. "Using Accounting Data for Evaluating Farm Activities: Economic Accounting Analysis for the Effects of Small Farmer Productivity Project",

- Second Conference for Organizing and Management of the Agricultural Sector in Egypt, April 1987, Part 4. PP. 1008-1034.
- 6. Towards An Appropriate Policy of Short Term Agricultural Credit in Egypt, Congress for Economic and Agricultural Development in Egypt and Arab Countries, February 1988, Vol. 2, PP. 895-929.
- 7. "Estimating Net Returns of Open-Fishing Activity in Northern Lakes". Journal of Agricultural Sciences, Faculty of Agriculture, Ain shams University, 1986.
- 8. "Towards a More General Macro-Production-Function", Journal of Agricultural Science, Faculty of Agriculture, University of Mansoura, 1977.
- 9. "Policy Implications of Different Technological Packages Applied by Small Farmers for Some Field Crops in Egypt", Menoufia Journal of Agricultural Research, Faculty of Agriculture, University of Menoufia, 1987.
- 10. "A Market Study for Aswani Dry Dates", Menoufia Journal of Agricultural Research, 1991.
- 11." Sampling Techniques for Some Truck Crops in Egypt", Menoufia Journal of Agri-Research, Forthcoming, 1992.
- 12. Statistical Analysis for the Fruiting Function for Long Harvesting Season Crops, Menoufia Journal of Agricultural Research, Forthcoming, 1992.
- 13. Egyptian Agricultural and Food Policies in Relation with Environment", Cahiers Options Mediterraneennes, Centre International de Hautes Etudes Agronomiques Mediterraneennes (CIHEAM), Institut Agronomique Mediterraneen, Montpellier, ISSN, Vol. 1, 1993, France.
- 14. Economic Impact of Technology Transfer Activities on Tomato Crop in Egypt, Journal of Agricultural Sciences, University of Mansoura, 1997.
- 15. Fertilizer Policy Options for Egypt, Arab Fertilizer Association, The Fourth International Annual Conference: 17 19 Feb. 1998, Cairo.
- 16. Economic Implications of the 1995 Nitrogenous Fertilizer Crisis in Egypt, Menoufiya Journal of Agricultural Research, June 1998.
- 17. Impacts of Agricultural Policy on Protection and Competitiveness of Main Field Crops and Cropping Patterns in Egypt, Egyptian Journal of Agricultural Economics, Cairo, March 1999.
- 18. Maize Utilization in Egypt, Egyptian Journal of Agricultural Economics, Cairo, March 1999.
- 19. Impacts of Policy Reform on Commercial Poultry Sector in Egypt, Egyptian Journal of Agricultural Economics, Cairo, March 1999.
- 20. Policies Affecting the Performance of EL SHAMS Project Farmer's Associations: Economic Analysis and Recommendations, MALR & USAID, Cairo, 2005.

(C) Studies and Reports

- 1. Fishery Development in Northern Lakes, Part I: Current Situation of Northern Lakes: Systems, Problems, Policies, ADS, Egypt-California Project, MOA, Cairo, 1985.
- 2. Fishery Development in Northern Lakes, Part II: Economic Evaluation for Fish catch Activity in Northern Lakes, An Application Based on Samples, ADS, Egypt California Project, MOA, Cairo, 1985.
- 3. Direct and Indirect Effects of Subsidizing Policy for Maize in Egypt, MOA, Cairo, 1985.
- 4. "Major Factors Affecting Wheat Production and Distribution in Egypt", FAO & MOA, Cairo, 1985.
- 5. Socio-Economic Features of the Livestock Sector in Egypt, Menoufia and Sohag Development Project, MOA & World Bank, Cairo 1985.
- 6. Economic Analysis for Data of the Farm Record Books of the Small Farmer Production Project, Six Volumes, MOA & AID, Cairo, 198%, 1986, 1987.
- 7. Technical and Economic Analysis for the Five Thousand Feddans Project, MOA, 1986.
- 8. Effects of Policy Reform for Cotton, Rice and Agricultural Inputs on the Egyptian Economy, MALR Unpublished Report, 1990.
- 9. Integrated Rural Development of the Mamouri Lake Tchad Basin, Niger, 1990.
- 10. Statistical Analysis of the 1990 Winter Season Survey, SOSAR, 1990.
- 11. Socio-Economic Factors Affecting Domestic and International Marketing of Egyptian Fruits and Vegetables, EQI, 1991.
- 12. Socio-Economic Factors Determining Site Selection of Land Reclamation Project in Qena Governorate, DANIDA, EQI and MALR, 1991.
- 13. The Role of the Agricultural Sector in the Egyptian Foreign Trade, FAO, 1991.
- 14. Situation & Outlook Reports for: Corn, Citrus, Chemical Fertilizers, Water Resources and Wheat APAC NARP -MARL, 1992.
- 15. New Lands Development Study, National Agricultural Research Project, Ministry of Agriculture and Land Reclamation &USAID, Cairo, 1994 (Study Coordinator).
- 16. Market Oriented Development for Major Horticultural Crops in Egypt, National Agricultural Research Project, Ministry of Agriculture and Land Reclamation &USAID, Cairo, 1994 (Study Coordinator).
- 17. European Export Market Analysis for Five Egyptian Horticultural Crops, National Agricultural Research Project, Ministry of Agriculture and Land Reclamation &USAID, Cairo, 1994 (Consultant).
- 18. Implementation of the Technical Study for the Development of Marj Sanour in Jenin District, Palestinian West Bank, UNDP, 1997.
- 19. Technical and Economic Feasibility for Investment in Water of the Man-Made River in Libyan Ghmaheriya, Phases 2, 3, 4, & 5, Arab Organization for Agricultural Development, 1997.

- 20. Marketing and Price Policies for Nitrogenous Fertilizers in Egypt, APRP, RDI, DAI, MALR & USAID, Cairo, 1997.
- 21. Maize Utilization in Egypt, APRP, RDI, DAI, MALR & USAID, Cairo, 1999.
- 22. Market Studies for Establishment of a Poultry Slaughterhouse of 3000 Birds/Hour, National Consulting Firm, Cairo, April 1999.
- 23. Policy Issues and Options in Poultry Feed Market in Egypt, APRP,RDI,DAI,MALR & USAID, Cairo, July 1999.
- 24. Competiveness in the Egyptian Cotton Textile Industry: Can Egypt's Spinners & weavers Produce Quality Products for the RMG's?, APRP,
- 25. Participate in the creation of internet websites for cotton, rice, and horticultural commodities, APRP, RDI, DAI, MALR & USAID, Cairo, 2002.
- 26. Policies Affecting the Performance of EL SHAMS Project Farmer's Associations: Economic Analysis and Recommendations, Menoufia Journal of Agricultural Research, Faculty of Agriculture, University of Menoufia, 2007
- 27. Marketing, Technical, and Financial feasibility Study for Expanding El Rabei Poultry Company, Cairo, 2011.

7. Academic Activities

- A) Teaching the following courses for both undergraduate and postgraduate students in several Faculties in the Egyptian Universities as well as in Egyptian Training Centers:
 - 1. Micro-economic Theory.
 - 2. Macro economic Theories.
 - 3. Basic Statistics
 - 4. Advanced Statistics.
 - 5. Theory of Probability Distributions.
 - 6. Project feasibility studies & Project analysis and evaluation.
 - 7. Production Economics.
 - 8. Economic Development.
 - 9. Agricultural Development.
 - 10. Theories of Economic Growth.
 - 11. Economics of Technological Change.
 - 12. Mathematical Economics.
 - 13. Agricultural Marketing.
 - 14. Economic and Agricultural Policies.
 - 15. Econometrics.
 - 16. International Trade.
 - 17. Financial and economic analysis of agricultural projects Analysis.
 - 18. Public Finance.

B) Supervisor for about 20 MSc & PhD thesis which cover various areas related directly and indirectly to agriculture.

8.Computer Experiences

Working with IBM-PC Computer Systems . Microsoft Office Programs

Signature

Dr. Magdy M. I. El Guendy Professor of Econ. Univ. of Menoufia